

Drip Feed Drawdown Guide to Producing Illustrations

For Adviser use only

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Drip Feed Drawdown Illustrations

Illustrations are an important part of the process of choosing and applying for particular investment and retirement options. The purpose of this guide is to give details of the steps required to produce an illustration for drip feed drawdown, both for new clients and for existing ones.

For **existing clients**, you can produce an illustration by first going to the relevant Wrapper Summary page. Under the Reporting dropdown choose Review Illustration. As per the current process, Imago will populate with the client details, values and investments and you can find the drip feed option towards the bottom of the list. For a more detailed walk through, please go to Page 19 of this Guide.

For a **new client**, **wrapper** or **top up** application, you'll need to follow the online application journey and then complete the further steps as detailed in this guide below.

Important Notes:

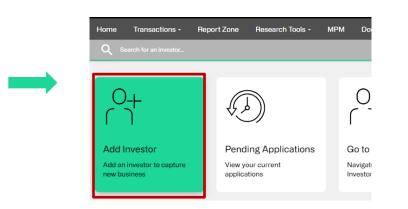
- It is the Adviser's responsibility to ensure the illustration is correct.
- It is only possible to do drip feed drawdown into a Flexi-access drawdown account. If an instruction is sent in for a capped wrapper, the wrapper will be auto-converted to a flexi-access drawdown wrapper.
- It is only possible to have one drip feed drawdown scheduled per wrapper
- Your client must be over the age of 55
- Drip Feed Drawdown is not possible for certain lifetime allowance protections. Please see our Terms and Conditions for more details.

Producing an illustration – starting the journey

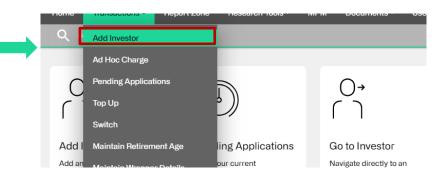
New Client Application

For a New Client, a New Wrapper or a Top Up illustration is produced within the application journey on Adviser Zone. For guidance on how to produce a drip feed drawdown illustration for an **existing client**, go to Page 19.

For a new client, you can start your client's uncrystallised wrapper application from the homepage via the Add Investor icon...



...or via **Add Investor** in the **Transactions** menu.



Producing an illustration – starting the journey

Top Up and Add Wrapper Applications

Top Up

If generating an illustration for a Top Up, select the **Top Up** option in the **Transactions** menu ...

...or using the **Top Up** button in the top right corner of the Wrapper Summary.



Home

Add I

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Add Investor Ad Hoc Charge

qU qoT

Switch

Stockbroker

Withdrawal

Pending Applications

Maintain Retirement Age

Maintain Wrapper Details

Report Zone

Research Tools

ling Applications

our current

ations

Add Wrapper

If adding a new wrapper for an existing client, you can use the **Add Wrapper** button on the Investor Summary page.

Mrs Ann Example (294920) £52,369.24 O MAINTENANCE - INVESTOR ZONE RESEARCH TOOLS - DOCUMENTS

Selecting crystallisation and opening Imago

During the online journey, you will be asked whether you wish to fully crystallise the investments being made into the pension. Please select **Yes** to this, even for partial crystallisations.

Complete and navigate through the application until you reach the Documents section and select **Pre-Sales Illustration**.

Pension Details

Do you wish to fully crystallise the investments being made into this pension?

Documents

PRE-SALES ILLUSTRATION

EXPRESSION OF WISH

SIPP APPLICATION SUMMARY

CLIENT REPORT

BACK

 \checkmark

 (\checkmark)



Wrapper Nickname

Pension Details Employment status : Self-Employed

Flexibly Accessed : No Occupational Opt Out : No Preferred retirement age : 80

Investment Types Uncrystallised Transfer Summ Total : £100,000.00

01

02

03

Charges : £0 PCLS Summary Total PCLS : £25.000.00

04 Ongoing Charge

1% per year

05 Add Assets Model Portfolio selected

06 Documents

Opening Imago

A new window on your browser will open and load Imago, pulling through the details you've entered for your client's application.

Select Calculate to generate the illustration.

lustratio	SAVE CANCEL	Miss Ann Example	Reference: 288216
ce:	WEALTHTIME503708	Tax Rate 20 % DoB 05/06/1965 (age 58)	
	Novia SIPP	00/00/1900 (age 06)	
	Pre-Retirement	Adviser: Novia Implementation	Adviser Firm: Novia Demo Compan
	Flexi-Access Drawdown	Demo One	
e:	Annual Allowance	Adviser Charge - Initial (Singles)	
on producti	ion date: 16/01/2024		£ % 0.00%
n start dat			Times Applied O n/a O Attracts VA
on end date		Adviser Charge - Ongoing	
	ADVANCED / ANNUITY	Adviser charge - Ongoing	£ % 0.50%
n Results ((select to view)		Times Applied O n/a O Attracts VA
No	Results Available	Adviser Charge - Fixed Payable Annually	£ 0.00% Times Applied 0 n/a 0 Attracts VA
			£ % £0.00 Times Applied O n/a O Attracts VA
	STORY SHOW PRINT OPTIONS	Adviser Charge - Fixed Payable Quarterly	£ % £0.00
ALCULAT	FE VIEW PDF		Times Applied O n/a O Attracts VAT
_		Adviser Charge - Fixed Payable Monthly	
			£ % £0.00 Times Applied O n/a O Attracts VA
		Discretionary Fund Manager Charge - Ongoing	
			£ % 0.00%
			Times Applied O n/a O Attracts VA

Clients Settings Help

😍 wealthtime

Initial data quote illustration

Illustration	SAVE CANCEL	Investments	NEW
ence: V	WEALTHTIME503713	Cash For Interest(Non Trading Asset)	Proportion 4.00 % DELETE
	Novia SIPP Full Drawdown	VBS MSCIEMUScRsUCTE A D£	Proportion 4.00 % DELETE
	Flexi-Access Drawdown	VBS MSCIUSAScRspUCTE A D£	Proportion 5.00 % DELETE
	Annual Allowance 🔹	✓ UBS MSCIPacSocRspUCTE A D£	Proportion 4.00 % DELETE
ition productio		VBS IrIMSUKIMIScBs A D	Proportion 17.00 % DELETE
ation end date:	05/06/2045	UBS MSCIEmgMktsSRUCTE A Dis GBP	Proportion 6.00 % DELETE
ition Results (s	ADVANCED / ANNUITY select to view)	✓ iShares UKGlts0-5UETF £	Proportion 49.00 % DELETE
Final fund valu		✓ iShares £ UltstBdUCTSETF £	Proportion 4.00 % DELETE
£79,690	0 £0	✓ iShares MSCIUSAUE £	Proportion 7.00 % DELETE
eductions Yea £2,256			100.00%
eduction In Yi		Transfers	NEW
	STORY SHOW PRINT OPTIONS	Date 16/01/2024	✓ £100,000.00 DELETE
CALCULATE		✓ Pension Protection	
		Contributions	NEW
		Income	
		Income	
		Start date 16/01/2024 🗂 Cash lu	ump sum £ % 25.00%

The purpose of this initial illustration is to capture the data and the investments required to create the drip feed drawdown illustration. The information can be viewed on the system as highlight in the red box, left, or viewed within the quote, as shown below.

4. Where your money will be invested

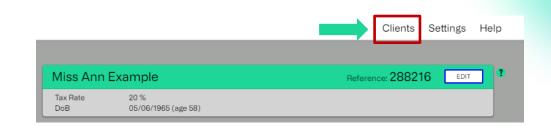
You've chosen to invest your money as follows. The growth rates shown below are the mid-growth rates at which your investments have been projected in this illustration.

We've adjusted the growth rate(s) used to take into account future inflation of 2.0% every year.

% invested	Investment name	Growing at
4.00%	Cash For Interest(Non Trading Asset)	0.00%
4.00%	UBS MSCIEMUScRsUCTE A D£	2.94%
5.00%	UBS MSCIUSAScRspUCTE A D£	2.94%
4.00%	UBS MSCIPacSocRspUCTE A D£	2.94%
17.00%	UBS IrIMSUKIMIScRs A D	2.94%
6.00%	UBS MSCIEmgMktsSRUCTE A Dis GBP	2.94%
49.00%	iShares UKGlts0-5UETF £	0.00%
4.00%	iShares £ UltstBdUCTSETF £	0.00%
7.00%	iShares MSCIUSAUE £	2.94%

Creating a drip feed drawdown quote

Once you've generated the quote, you will need this information to proceed. Return to the Imago illustration window and select the **Clients** button at the top right of the page. Now select and click on the client's name from the list or use the **Search/Filter** box to locate the client.



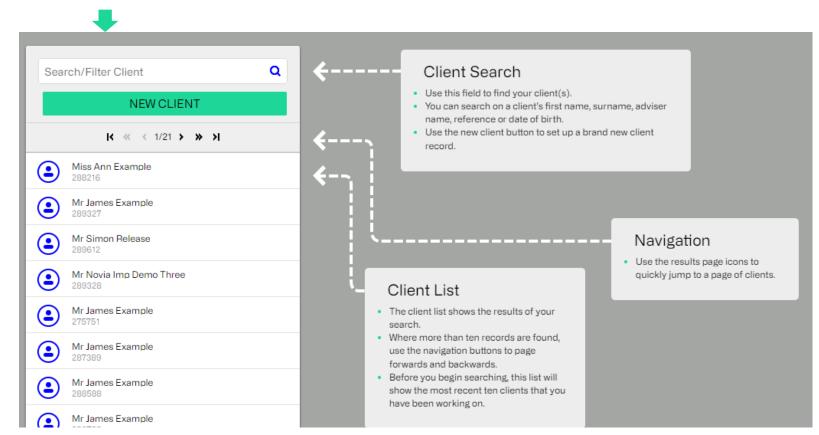


Illustration details

The client's profile will load with any previous illustrations. Select the option for **New Illustration**.

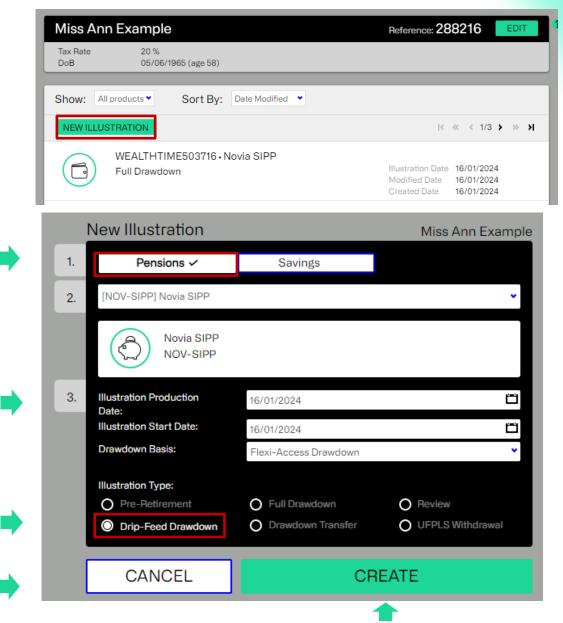
Now you can enter the new illustration details.

First, select **Pension**. The dropdown will default to the Novia SIPP.

Choose a **status** from Accepted, Ad hoc review, Pre-sales or Regulatory Review.

For the Illustration type, select **Drip-Feed Drawdown**.

Finally, click the **Create** button.



Charges

Please enter the charges details as per your original Advisor Zone application. (You can refer to the quote produced initially or to the application summary for reference.)

dviser: Novia Implementation emo One	Advise	er Firm: Novia I	Demo Compar
Adviser Charge - Initial (Singles)			
		£ %	0.00%
	Times Applied	O n/a	O Attracts VA
Adviser Charge - Ongoing			
		£ %	0.00%
	Times Applied	O n/a	O Attracts VA
Adviser Charge - Ongoing - Excluding Cash			
			0.00%
		O n/a	
Adviser Charge - Fixed Payable Annually			
			£0.00
		O n/a	
Adviser Charge - Fixed Payable Quarterly			
			£0.00
		O n/a	
Adviser Charge - Fixed Payable Monthly			
		£ %	£0.00
	Times Applied	O n/a	O Attracts VA
Discretionary Fund Manager Charge - Ongoing			
		£ %	0.00 %
	Times Applied	O n/a	O Attracts VA
Adviser Charge - Initial (regulars)			
		£ %	0.00%
	Times Applied	O n/a	O Attracts VA
Adviser Charge - Initial (Transfers)			
		F %	0.003

The charges can be a fixed amount or a percentage.

You can deselect any charges that aren't relevant, removing them from the illustration quote.

Product charges

Please select the **Product Charges** drop down to check the Annual Charge details against the initial quote you've generated, as shown in the **What are the charges?** section.



5. What are the charges?

The charges associated with this illustration are set out below. Where charges are expressed as a percentage, the amount taken will vary as your wrapper value changes over time.

Product charges

Annual Charge

These are charges we take for setting up and managing the product for you.

Below £250.000
£250,000 - £500,000
£500,000 - £750,000
£750,000 - £1,000,000
Above £1,000,000

Initial Charge in this case is that of Wealthtime.



0.35%

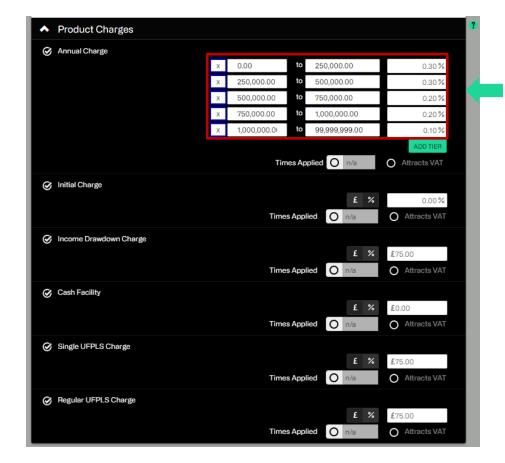
0.35%

0.20% 0.20%

0.10%

The **Income Drawdown Charge** only applies if your client is taking taxable income. If they're only taking PCLS this charge is not applicable.

The **Single UFPLS Charge** and **Regular UFPLS Charge** are not applicable for drip feed drawdown.



Investments

1. You will need to add the investments as per the original data illustration. This should be on Page 3 of the quote.

To do this, select **New** under investments.

✓ Product Charges		•
Investments	NEW	
0.00%		
Funds must equal 100%		

∀ P	roduct Charges	
Inves	tments	NEW
~	Search for a fund or use the dropdown	CANCEL
0.00 Funds m	% ust equal 100%	

4. Where your money will be invested

Cash For Interest(Non Trading Asset

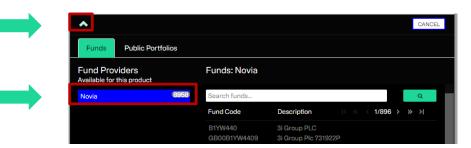
You've chosen to invest your money as follows. The growth rates shown below are the mid-growth rates at which your investments have been projected in this illustration.

We've adjuste	d the growth rate(s) used to take into account fu	ture inflation of 2.0% every year.	
% invested	Investment name		Growing at
7.00%	iShares MSCIUSAUE £		2.94%
4.00%	iShares £ UltstBdUCTSETF £		0.00%
49.00%	iShares UKGlts0-5UETF £		0.00%
6.00%	UBS MSCIEmgMktsSRUCTE A Dis GBP		2.94%
17.00%	UBS IrIMSUKIMIScRs A D		2.94%
4.00%	UBS MSCIPacSocRspUCTE A D£		2.94%
5.00%	UBS MSCIUSAScRspUCTE A D£		2.94%
4.00%	UBS MSCIEMUScRsUCTE A D£		2.94%

0.00%

2. A search bar will appear where you can enter the investments as per the original data illustration. A list of possible matches appear when you start typing – please ensure you select the correct investment name.

3. Alternatively, you can click on the dropdown arrow, select Novia on the lefthand side and select from the list of the funds that appears.



4.00%

Investments

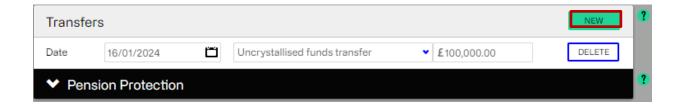
Once these are selected, enter the percentages to invest in the **Proportion** fields for all investments, totalling 100%.



Investments	NEW
Search for a fund or use the dropdown	CANCEL
 Cash For Interest(Non Trading Asset) 	Proportion 4.00 % DELETE
V UBS MSCIEMUScRsUCTE A D£	Proportion 4.00 % DELETE
V UBS MSCIUSAScRspUCTE A D£	Proportion 5.00 % DELETE
V UBS MSCIPacSocRspUCTE A D£	Proportion 4.00 % DELETE
V UBS IrIMSUKIMIScRs A D	Proportion 17.00 % DELETE
♥ UBS MSCIEmgMktsSRUCTE A Dis GBP	Proportion 6.00 % DELETE
♦ iShares UKGIts0-5UETF £	Proportion 49.00 % DELETE
✔ iShares £ UltstBdUCTSETF £	Proportion 4.00 % DELETE
✔ iShares MSCIUSAUE £	Proportion 7.00 % DELETE
	100.00%

Transfers and Contributions

For transfers, select **New** and add the value of the Uncrystallised funds transfer. Repeat the process for multiple transfers from different providers.

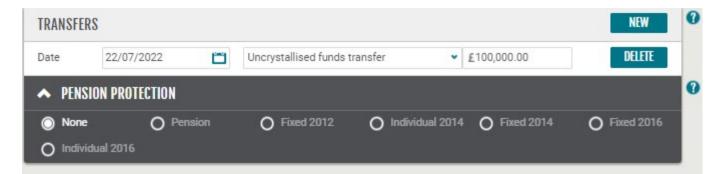


For contributions, select **New**, enter the type and amount as required.



Pension Protection

If your client has any lifetime allowance protections, please select the **Pension Protection** drop down and make the applicable selections.



Please remember Drip Feed Drawdown is not available if the client has the following protections

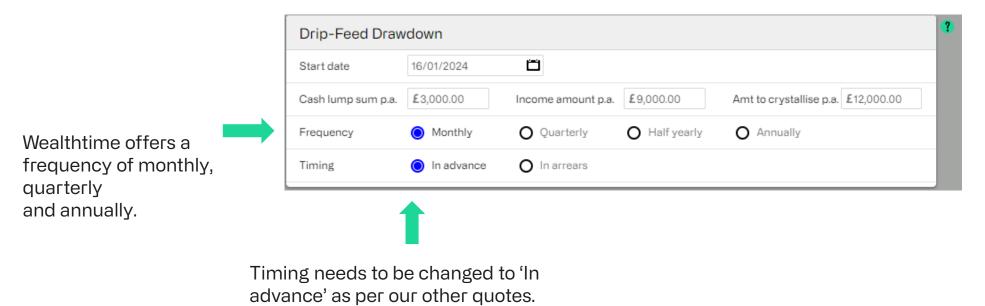
- Primary Protection
- Scheme Specific Lump Sum Protection
- Protected Pension Age (less than 55)

Drip feed drawdown

At the bottom of the Imago window, you will find the drip feed drawdown section.

Please also enter the Tax-free cash per annum. The Amount to Crystallise per annum will then populate.

Please enter the **Income Amount per annum** required by the client. This should reflect income due to be paid out to the client or left as zero if the funds are to be moved to a Drawdown wrapper and income taken at a later date.



Calculate and view illustrations

Your Illust

Reference: Product:

Type:

Basis: Allowance:

Illustration p

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Illustration Re

Data Ch

ation	SAVE CANCEL	VBS MSCIPac	SocRspUCTE A D£		Ρ	roportion 4.0	0% DELETE
WEALT	HTIME503719	VBS IrIMSUKI	MIScRs A D		P	roportion 17.0	0 % DELETE
Novia SI	PP ed Drawdown	VBS MSCIEm	gMktsSRUCTE A Dis	GBP	P	roportion 6.0	0% DELETE
Flexi-Ac	ccess Drawdown 👻	✓ iShares UKGIts	0-5UETF£		P	roportion 49.0	0 % DELETE
	Purchase Annual Allowance 👻	✔ iShares £ Ultst	BdUCTSETF £		P	roportion 4.0	0 % DELETE
oduction date: art date:	16/01/2024	V iShares MSCIU	JSAUE £		P	Proportion 7.0	0 % DELETE
d date:	05/06/2040						100.00%
sults (select to	view)						
		Transfers					NEW
		Date 16/01/2	2024	Uncrystallised funds tr	ransfer 🗸	£100,000.00	DELETE
anged, Re-(Calculation Required	✓ Pension Pro	tection				
		Contributions					NEW
		Date	16/01/2024 🗖	Net Employe 💙	£0.00		DELETE
HISTORY	SHOW PRINT OPTIONS	Frequency	One-off	O Monthly			
ULATE	VIEW LAST PDF	Dein FriedDer					
		Drip-Feed Drav	vdown				
		Start date	16/01/2024				
		Cash lump sum p.a.	£3,000.00	Income amount p.a.	£9,000.00	Amt to crystallise p.	a. £12,000.00
		Frequency	O Monthly	O Quarterly	O Half yearly	O Annually	
		Timing	🔘 In advance	O In arrears			

Once you have entered the information and have reviewed it to confirm it is correct, select Calculate.

Once the illustration results populate, View PDF will be highlighted and can be selected.

The PDF will download so you can open and save it.

Illustrations

Your personal Drip-Feed Drawdown illustration for the Novia SIPP

Produced on 16 January 2024

The financial conduct authority is a financial services regulator. It requires us, Novia, to give you this important information to help you to decide whether our Novia SIPP is right for you. You should read this document carefully so that you understand what you are buying, and then keep it safe for future reference.

This illustration is to give you an idea of what you might get back from your wrapper in the future. The projected amounts that are shown have been calculated using standard assumptions. What actually happens might be different from what we've assumed, so we can't guarantee these figures. The value of investments can go down as well as up and you may get back less than you've paid in. The projected amounts also take into account future inflation of 2.0% every year. Client Miss Ann Example 5 June 1965

Reference WEALTHTIME503719

Dependant None specified

Adviser details Novia Implementation Demo One 517902 Novia Demo Company

Your summary (based on a start date of 16 January 2024)

Your pension fund is projected to					
run out in June 2033	Initial amount in drawdown £0	Initial amount not in drawdown £99,000			
Cash lump sum in the first year £2,968 (£247 every month)	After taking into account inflation, total amount withdrawn in the first year before tax (as regular withdrawals every month) is £8,904 every year (£742 every month)				
Each year charges will reduce the assumed annual growth rate of your wrapper, after inflation, by 0.6% Vou can use this 'reduction in yield' figure to compare different products and providers					
For comparison purposes, charges in the first year could reduce the value of your wrapper by £465					
After taking into account all charges, based on the withdrawals above that start on 16 January 2024 and assuming that your investments grow at 1.3% a year above inflation					
At the end of year 5 , your At the end of year 10 , your Your pension fund will run out					

e end of year 5 , your	At the end of year 10 , your	Your pension fund wil
pper could be worth	wrapper could be worth	before you are
£45 500	£15/	0

Please open the illustration and review to ensure all the information is correct. Should you wish to change any information, close the PDF and return to the Imago system to make the changes and Calculate/View PDF to download an updated quote. For changes to investments, return to Advisor Zone, select the new investments and re-run the initial illustration quote to be data.

Once you are happy with your illustration, return to Advisor Zone to retrieve any other documentation from the documents section for your client. Should the client wish to proceed, fully submit the online application and submit the Pension Withdrawal Form via secure email or via the post to request drip feed drawdown. (This form can be Found in the SIPP section under Servicing Documents in Secure Literature.)

3. What you'll withdraw from your wrapper

You'll take income from 16 January 2024.

You've chosen to take income from your pension in the form of Drip-Feed Drawdown and crystallise \pounds 12,000 a year to take an income of

£9,000

every year before tax. You'll receive payments proportionately at the beginning of every month.

You've also chosen to take a cash lump sum of £3,000 every year

- · Don't forget that inflation will reduce what you could buy with this amount in the future.
- You should be aware that making large withdrawals from your pension could cause you to pay a higher
 rate of tax and may also deplete your savings earlier than planned. It's important to review your wrapper
 regularly with your adviser to ensure this risk is minimised.

Existing Clients

To produce a drip feed drawdown illustration for an existing client, log in to Adviser Zone and navigate to the **Client Summary Page** via the search bar or the **Go To Investor Icon**. Once the Client Summary has loaded, open the **Wrapper Summary Page** (by selecting **View** against the wrapper you want to illustrate for drip feed drawdown.)

Next select the **Reporting** dropdown menu and choose **Review Illustration**.

MAINTENANCE - REPORTING	SWITCH TOP UP								
Home > Mrs Ann Exa Documents Wrapper Summ Transactions Review Illustration Wrapper start dat									
Asset Name	Units/Shares	Price (£)	Value (£)	Current Balance (%)	Default Investment Strategy (%)				
Cash	25,353.630000	1.000000	25,353.63	25.52	0.00				
Baillie Gifford Hlth Invtn B A	31,654.230000	0.607000	19,214.12	19.34	0.00				
BlackRock SFGblEtDr I5H	265.000000	121.980000	32,324.70	32.53	0.00				
L&G Japan Index Trust C Acc	26,609.000000	0.844600	22,473.96	22.62	0.00				

The Imago illustration will load, pulling through details of the wrapper charges, investment selection and value.

Existing Clients

At the bottom under the income section, you should see the option to **Take Drip Feed Drawdown income**.

Once selected, the section expands allowing you to set the drip feed drawdown information per annum.

Income								
Take Drip-Feed Drawdown Income 🧭								
Has income requirement changed 🎯								
Next Income Paymen 16/	/01/2024							
Cash lump sum p.a. £3	3,000.00	Income amount p.a.	£9,000.00	Amt to crystallise p.a. £12	2,000.00			
Frequency 🔘	Monthly	O Quarterly	O Half yearly	O Annually				
Timing 🔘	In advance	O In arrears						

Enter the **Tax-free cash per annum** section and the **Amount to crystallise** will populate. Enter the income amount as required. This can be moved to a drawdown wrapper and taken later.

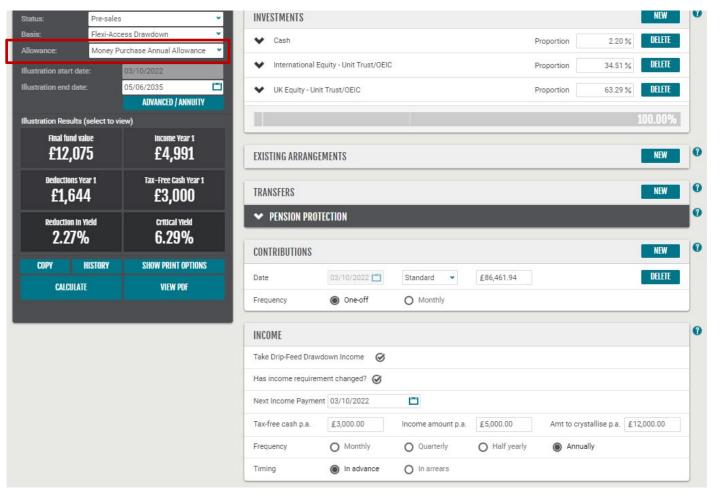
Wealthtime offers a frequency of monthly, quarterly and annually.

Existing Clients

Calculate and view illustrations

Once you have entered the information and have reviewed it to confirm it is correct, select **Calculate** and once the illustration results populate, **View PDF** will be highlighted and can be selected.

The PDF will download and so you can open and save it.



••• wealthtime

Should you have any further questions or require any assistance, please contact our <u>Client Services</u> team, who'll be happy to help you.

Wealthtime Financial plc is a limited company registered in England & Wales. Register Number: 06467886. Registered office: Cambridge House, Henry St, Bath Somerset BA11JS. Wealthtime Financial plc is authorized and regulated by the Financial Conduct Authority. Register Number: 481600